

EXPECT BRITAIN TO RECOGNIZE SOVIETS

Official Quarters in Paris Believe Lloyd George Has Reached Agreement.

BEDS ABANDON THREATS

Cooperative Societies' Agents in Paris Will Leave Soon for Russia.

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Soviet offer says: "The principles of the Soviet international policy exclude the possibility of such an agreement." It adds that there is no territorial or economic question which could not be settled by agreement, or by mutual concessions, as in the case of Estonia.

STUDENTS ACCLAIM DALMATIA ITALIAN

Premier, Nitti Urged Not to Sacrifice Province.

Rome, Feb. 2 (delayed).—Five thousand students met at the university tonight and proclaimed the Italianity of Dalmatia and protested against Jugoslav aggression. Patriotic and inflammatory speeches were delivered. The students later paraded the street and attempted to reach the Serbian Legation, but were several times dispersed by the police.

A great mass meeting with the same object was held by nationalists and radicals, but the government had taken military and police measures to prevent disorders. Premier Nitti has received many addresses from political and patriotic associations urging him not to sacrifice Dalmatia.

Rome, Feb. 2 (delayed).—The *Gazzetta d'Italia* expresses the belief that now is the time for Premier Nitti to put an end to the Adriatic controversy with the assistance of Great Britain and France, "while it is evident that the United States will stand aside, having the right to no more to intervene in the settlement of European questions."

The Tribune asserts that the Jugoslav "acts of violence" on the Dalmatian coast are "premeditated, with the aim of provoking us, and we trust in the energy of the Government of Italy."

Trieste, Feb. 2.—Gabriele d'Annunzio, Italian insurgent leader at Fiume, has seized the torpedo boat *Orsini* and the auxiliary ship *Clitta di Roma*, bound from Ancona to Pola with munitions and foodstuffs for the Italian naval forces. The vessels were brought to Fiume yesterday.

REBELS IN CONTROL
OF VLADIVOSTOK

Departure of U. S. Troops Will Not Be Stopped.

Washington, Feb. 2.—Another revolution has occurred in Vladivostok, the Siberian port through which the American Expeditionary Forces are being returned home. Major Gen. Graves, in a message dated January 31, received today at the War Department, reported that the outbreak was purely local in character and that the revolutionists were in control of the city. Allied troops were patrolling the streets to protect citizens and prevent robbery. The platform announced by the revolutionists, the General said, declared against civil war in Siberia and for the end of foreign interference in Siberian affairs.

In announcing Gen. Graves' message, Secretary Baker said the revolution would not interfere with the departure of the American troops, which began last month. The Secretary added that the American army stores in Vladivostok were not large, but that there was a considerable quantity of army material at Vladivostok which had been sold to the Russian co-operative societies.

AMERICA MAKES GAINS IN SOUTH AFRICAN FIELD

Trade That Formerly Went to Germany Now Coming to United States in Increasing Volume—British Still Hampered.

By ARTHUR W. ROSE.

Written especially for the SUN AND NEW YORK HERALD.

CAPE TOWN, South Africa, Dec. 16 (by mail).—The war has brought about a marked change in the commercial relations between South Africa and the United States. For many years a considerable amount of trade between the two countries has been carried on "American agricultural machinery has been imported in large quantities for a long time past, and more recently American motor cars have gained much popularity."

The trade has been somewhat one-sided, perhaps, as South African products are mainly *ironore* of which America has a sufficient quantity of her own, but America has taken a good deal of our wool and especially of our diamonds. Indeed, the American market has been one of the principal mainstays of the diamond industry, and it has naturally benefited by the enormous revival of the demand for diamonds since the war.

Relatively, the proportion of South African trade with the United States before the war was small and not so great as that with Germany. The war has changed all that. The trade which for-

merly went to Germany was, at the outbreak of the war, diverted not to Great Britain, who had her hands full, but chiefly to the United States, with the result that there is now a continuous and expanding demand for American products and manufactures. The increasing cost of British manufactures and the hampering effects of strikes and other industrial difficulties in the "old country" naturally tend to encourage this trade with America. It is not that there is any lack of patriotism on the part of the South African mercantile community. On the contrary, they would naturally prefer to purchase British goods, but when it is found impossible to place orders in Britain they are compelled to look elsewhere, and next to Great Britain their preference is for America.

There are unmistakable signs of growing commercial relations between the two countries. A postal official, for instance, remarked the other day that the American mail was now almost as big as the English mail. One sees large numbers of American magazines on the bookstands. The establishment of a parcels post for the first time between South Africa and the United States is likely to have a considerable effect in stimulating the mail order trade, and

American houses that are going in for that kind of business would do well to take note.

It should be remembered that the purchasing power of the population is not confined to the whites. There are now five million natives in South Africa, and every year they are earning more money, and the more they earn the greater is the demand for European manufactures. The chief stuff exported by Germany was largely sold to the natives, but now that the trade with Germany is practically extinguished there are attractive opportunities for other countries willing to go after it.

MAIZE SUPPLANTS RICE.

Cheap Food Experiment Proves Satisfactory in Ceylon.

In an effort to provide a cheaper substitute for rice in Ceylon about 5,000 tons of maize from South Africa have been imported, according to an issue of the *Strait Echo*. The experiment has proved satisfactory and met the approval of all interested, as it can be sold at about 550 rupees a bushel, when rice is selling at from 8 to 10 rupees a bushel. Machines have been constructed for grinding the maize, and it has been found that only 10 per cent. of the original bulk is lost in preparing it for consumption.

The best methods of cooking it seem to be as follows: The meal is sprinkled on the surface of boiling water and after a little salt or sugar has been added allowed to boil for about three-quarters of an hour. Two or three parts of water are used to one part of meal. Sometimes cakes are made by mixing equal parts of meal and water and baking them.

INDIAN HINTERLAND OFFERS GOOD FIELD

Time Ripe Now for American Manufacturers to Bid for Trade.

By E. VERNE RICHARDSON.

United States Consul, Karachi, India.

That the present is a time of unusual opportunity for America to achieve great commercial prominence in India becomes more and more apparent to the writer as his knowledge of the country and its people increases. In comparison with such older, larger and better known Indian cities as Calcutta, Bombay and Madras, Karachi is perhaps of secondary importance. It occupies, nevertheless, a unique position in that it is the natural point of importation and exportation for the whole northwestern portion of the Empire, including Baluchistan.

The provinces of Sind and Punjab, the northwestern provinces, and in normal times Afghanistan, have in Karachi a natural gateway to the Western world and a sea distance to Europe shorter than that from the other chief ports of the country. What this vast hinterland represents in the direction of commercial possibilities cannot be adequately conceived within a full understanding of both its consuming and producing capabilities. That it represents, however, an enormous field for exportation is a fact

which demands no contradiction. The United States has here a most prominent prospect.

As the native merchant is the dominating factor in the economic scheme of India, it is from him that the foreign supplier, be he manufacturer or general exporter, will derive the principal share of profit which may accrue from his Indian dealings. In order to satisfy himself as to the feeling among the native merchants in Karachi toward American goods the writer interviewed several representative concerns and received assurances in every case that there is not only no objection against but rather a marked preference for the products of American materials.

The abundant resources of the United States, its resourcefulness and its industries put it in a peculiarly favorable position in respect to facilities for prompt deliveries. The comprehensive nature of its commercial activities and the recognized excellence of those of its products with which this country is already familiar—canned goods, motor vehicles, toilet preparations, typewriters, cash registers, sewing machines, hardware, cameras, lanterns, and textiles in particular—are all matters to which favorable reference was made. There need be no hesitation in saying that the Indian merchant to-day is fully prepared to welcome many new unfamiliar American articles, provided they are properly introduced to his notice.

Actors Sue Sydney Newspaper.

STONEY, Feb. 2.—Fred Niblo, the well known actor, and his wife, who is known professionally as Enid Bennett, are suing the *Australian Star* newspaper, a journal, for \$50,000 damages for an alleged libel published on September 4, 1919.

Far East Campaign Launched.

A campaign to extend business relations with Japan and China was outlined at a meeting of the field staff and department heads of Sonn Brothers & Company, exporters and importers, of this city. The meeting also was held for the purpose of celebrating the return to New York of Henry Gruenebaum, general manager of the company, who recently returned from a business tour of the Far East.

"Why People Get Bald"

Dandruff is the forerunner and Nature's warning that there are germs in your scalp absorbing the life-giving nourishment to your hair.

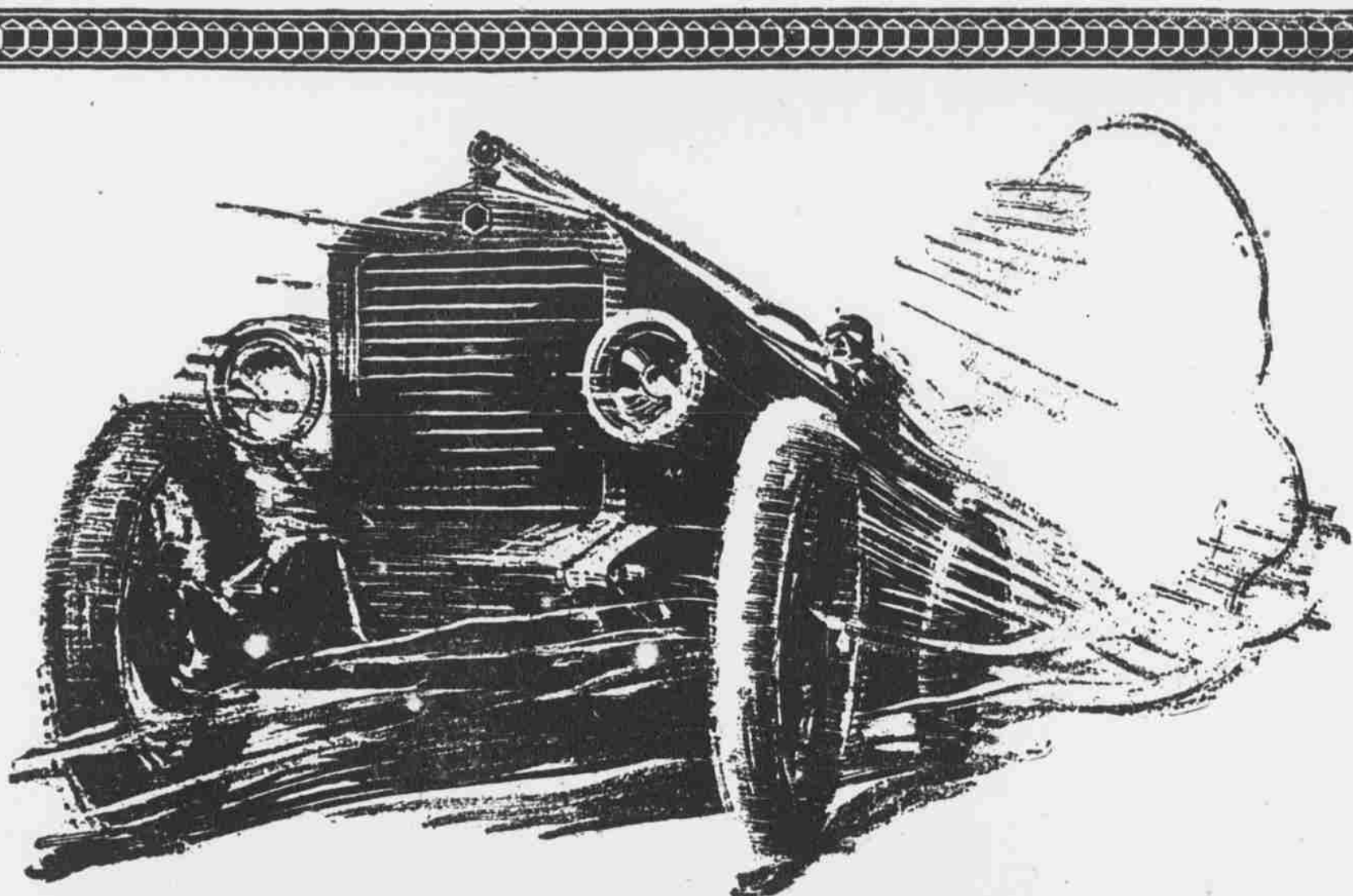
FERON'S (MILNEHAW) HAIR GROWER stimulates the action of the scalp, stops itching, the formation of scales and the subsequent loss of hair.

Faithful use of FERON'S (MILNEHAW) HAIR GROWER will positively remove dandruff, stop falling hair, nourish the scalp and bring a new and vigorous growth, even if bald for years.

Price \$1.00 & \$2.00 a bottle. "Just rub it on."

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In Performance as in Style Essex Truly Leads

Its 50-Hours at Top Speed Endurance Mark is Unmatched
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Essex Brings to the Light Car Field

Thousands at first bought the Essex, knowing nothing of its greatest quality. Perhaps no one expected great endurance in a light car. Perhaps its dynamic performance appeal swept aside the natural caution buyers feel about the durability of any new car.

More speed they found. More power—quicker acceleration—finer hill-climbing ability, and such riding ease as they had never known in a light car.

These things the Essex established quickly. A ride was sufficient. It left no vestige of comparison with former light car performance standards.

Such attractions were irresistible to those who knew former light car limitations.

But only time or abnormally abusive tests can prove car endurance.

It Won on Endurance Minus Useless Weight

Now Essex has met these requirements. Not only have more than 24,000 owners proved its dependable, punctual reliability and freedom from repair and replacement needs. Essex has set a new world endurance mark of 3037 miles in 50 hours. It is the only official test ever made of a stock car, driven at top speed for 50 hours. Counting other tests, the same Essex stock chassis travelled 5870 miles in 94 hours, 22 minutes, actual driving time,

averaging more than a mile a minute. Officials of the American Automobile Association supervised the test and certified the stock character of the Essex chassis in every particular.

And another Essex stock touring car set a world 24-hour road mark of 1061 miles, over snow-bound Iowa roads. Not a single adjustment or tire change was made.

Surely such endurance proofs must redouble the value of Essex in the eyes of all.

It proves Essex a car you can buy to keep. It means the day is past when one need look only to large, costly cars for distinction in power, speed, reliability and comfort. It means the retention through years of those wanted car qualities of performance and uninterrupted operation, even after hardest service.

The Essex requires little attention. The longer your acquaintance with it, the greater will be your esteem. Every sense of pride and satisfaction that comes with the possession of fine car performance and quality that yields to none, is yours with the Essex.

Size Now No Bar to Supreme Performance

But the most important difference is revealed only in action.

Even before its official records of endurance it had become famous in all sections for the way it out-performed many notable

cars. It holds hundreds of local records for speed and hill-climbing.

Perhaps you have ridden in the Essex. If so you know its appeal. And you understand the pride owners manifest.

They regard it with real affection, the confidence men reserve for merit.

You will never class the Essex with other light-weight cars. For one thing its appearance instantly stamps it superior. You recognize the finest upholstery, fittings and details that can be put into a car.

See Why Essex Made a World's Sales Record

Few care to extend the Essex to top speed. But it is good to know almost limitless speed is yours when wanted.

Moreover, Essex power means acceleration. It gives Essex right of way everywhere. It means that every performance is met at half effort—thus accounting for its long life.

These are reasons why in its first year Essex set a new world's sales record with more than \$35,000,000 paid for more than 22,000 cars, in its first year.

This year it will be even more difficult to supply the Essex demand. Thousands waited last spring. Many were disappointed. Yet at that time Essex had not given the conclusive proofs of endurance, it now holds. You will avoid having to wait by making your reservation now.

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